



2011 Cub Scout Popcorn Sale



WHO?

Pack 813 Popcorn Kernel:

- Cynthia Resch
- 299-3146
- Pack813popcorn@hotmail.com

The Sales Team - all scouts!

Den Popcorn Poppers:

- Den 1: Tim Resch
- Den 2: Beth Bourquin
- Den 3: Chris Hoschouer
- Den 4: Chris Welch
- Den 5: Ernie Sigler

WHAT?

Participation in the popcorn sale is mandatory

This year's Pack 813 sales quota (per scout):

- Tiger Cubs: \$75 sales (or \$50 cash buy-out)
- Wolf, Bear, Webelos I & II: \$150 sales (or \$100 cash buy-out)

WHEN?

- Begin selling: as soon as you receive your order form
- 1st chance to turn in your orders → Sept. 5
 - send orders to your den popcorn popper
 - poppers pick up the popcorn from the Kernel on Sept. 17
 - **money due** by Sept. 28 Pack meeting (give to popper)
- Last chance to turn in your orders → Oct. 18
 - send orders to your den popcorn popper
 - poppers pick up the popcorn on Oct. 20
 - **money due** by Oct. 28 Pack meeting (give to popper)

WHY?

- Provides necessary financial support for our Pack, keeps annual dues low
- Scouts practice salesmanship and experience a sense of accomplishment and responsibility
- Scouts learn that they have to help pay their way in scouts
- It is fun and prizes are given!

HOW?

- Sell to family and friends
- Sell in your neighborhood - get out as soon as possible to avoid being "scooped", wear class A uniform, parent must be present, don't sell after dark
- Internet sales – see Popcorn Kernel

WOW!

Multiple Prizes & Rewards:

- Walmart gift cards – see popcorn order form for details
- Additional cash prizes - for scouts selling over \$500, \$750, or \$1000
- Top seller in Pack - gets cash prize & trophy. Top den gets pizza party
- Den prizes: for achieving 1X, 2X, or 3X quota (averaged across all boys)
- Scholarships: 6% of your sales (after you sell \$2500 in at least one year)
- Magic Castle party (Sat. Oct. 15) - for those who sell \$800 by Oct. 12